POST SHOW REPORT 2022



24-25-26 March 2022

Bhrikuti Mandap, Pradarshani Marg, Kathmandu - Nepal



5th Int'l Exhibition on Medical, Surgical, Hospital & Diagnostic Equipment's, Products & Consumables



5th Int'l Exhibition on Laboratory, Analytical, Scientific & Life Sciences Instruments



2nd Show on Healthcare Supply Chain & Infrastructure for Hospitals

ORGANISER



SUPPORTING ASOCIATION

MEDIA PARTNER















ABOUT THE SHOW

5th Nepal Medical Show 2022 Nepal's largest and only exhibition successfully taken place in Kathmandu. The show succeeded in attracting business visitors from almost every part of Nepal, Some part of India and other countries.

The show featured a high proportion of international exhibits through their local channel partners as well as comprehensive product range from market leaders & direct manufacturers from India in big numbers. Nepal Medical Show 2022, was a confluence of the international & national medical, surgical, hospital & diagnostics manufacturers, distributors, suppliers etc.

The co located event 2nd Healthcare Supply Chain Expo 2022 was the pioneer platform for healthcare supply chain and hospital infrastructure vertical.

5th Nepal Lab Expo 2022 as one of the top show in Nepal of laboratory, scientific, & analytical sector was an all-inclusive showcase of product range from lab testing instruments to consumables to laboratory furniture and of course a wide range of analytical and scientific equipment's. This year the new introduced show Nepal Pharmach – platform for pharmaceutical machinery manufacturers with the support of EEPC and IPMMA (Indian Pharma Machinery Manufacturers Association).

The show was an Int'l exposition for laboratory users in pharmaceutical, food, material testing, R&D, education lab etc. It was the ideal platform for networking & engaging industry professionals for business collaborations & knowledge sharing.



EXHIBITOR PROFILE

- Anaesthesia Products
- Bio Medical Instruments
- **Blood Bank Equipments**
- **Cardiology Equipments**
- Infant and Baby care
- **Dental Equipments & Implants**
- **Diagnostics Products**
- **ENT Instruments**
- **Electro Medical Instruments**
- Endoscopy
- **General Surgical Products**
- **Gynaecological Products**
- Hospital Furniture and Fixtures
- **Hospital Garments**
- ICU / CCU Equipments
- Laparoscopy

- Medical Disposable Products
- Medical Gas Pipe Line
- Modular OTs and OT Equipments
- Neonatal Devices
- **Operating Tables & Shadow Lights**
- Operation Theatre Equipments
- Ophthalmic Instruments
- Orthopaedic Implants
- Pathological Instruments
- Physiotherapy Equipments
- Rehabilitation Products and Aids
- Suction Units
- Surgical Disposables
- Surgical Medical Rubber Goods
- X-Ray Instruments
- Accreditation Agencies





























EXHIBITOR PROFILE

- **Analytical Instruments & Technologies**
- Chromatography
- Spectroscopy & Microscopy >
- > Biotechnology
- Diagnostic Instruments >
- Laboratory Glassware & balances
- > Laboratory Chemicals & Consumables
- > Laboratory Instruments & Apparatus
- Laboratory Planning & Furniture

- Testing & Measuring Instruments
- Educational Lab Products for all levels
- Life Sciences
- Research Lab Equipment
- Laboratory Automation
- Material & Water Testing Instruments
- Environmental Lab Instruments
- Nano-Technology
- Diagnostic Kits & Products

EXHIBITOR'S LIST

A & A INC.
ABZ HEALTHCARE
ADORE MEDICAL PVT LTD
AG HEALTHCARE TECHNOLOGY PVT LTD
AGAPPE DIAGNOSTICS PVT LTD
AIRLIX INDIA

AJANTA EXPORT INDUSTRIES
ALCON SCIENTIFIC INDUSTRIES

ALLMED SURGICAL

AMAN TRADE CONCERN

AMAYA PAPER PRODUCTS

AMAZING RUBBER PRODUCTS PVT LTD

AMBITECH HEALTHCARE PVT LTD

AMRAD MEDICAL

AMRIT SCIENTIFIC INDUSTRIES

AMS GLOBAL ENGINEERING COMPANY

APPLIED BIOLOGICAL TOOLS TRADERS PVT LTD

APS LAB INSTRUMENTS PVT LTD

ASHOK ENTERPRISES (NISCOMED)

ASIAN GLOBAL TRADING PVT LTD

ASMA RUBBER PRODUCTS PVT LTD

ASSOCIATED ENTERPRISES

AVANTOR

AXIS MEDIBIZ PVT LTD

AXIVA SICHEM BIOTECH

B.S SCIENTIFIC

BAMC MEDICAL LTD



BASHIR JAMIL & BROS PVT LTD
BENDER INDIA PVT LTD
BHANDARI SURGICAL HOUSE
BHN SURGICAL
BIOHALL LIFESCIENCES PVT LTD
BIOMED INTERNATIONAL PVT LTD
BIOSCIENTIFIC INTERNATIONAL PVT LTD
BIOTECH BCS

BIOTROL LABORATORIES PVT LTD
BLUE SKY SYSTEM PVT LTD
BONNY PRODUCTS PVT LTD
BRIDGE CONNECTIVITY SOLUTIONS PVT LTD
BSR BIOTECH PVT LTD
CAPSUR ENTERPRISES
CARDIOMAC INDIA INC
CAREWINDS MEDICAL SOLUTION PVT LTD
CARTILAGE HEALTHCARE
CHAMUNDA TRADING HOUSE
CLARITY MEDICAL PVT LTD

CLEANTECH PVT LTD CML BIOTECH PVT LTD

COSMO LABORATORY EQUIPMENT

CPC DIAGNOSTICS PVT LTD D D NUTRITION PVT LTD

DADDY D PRO

DEEPJYOTI ENTERPRISES DELHI ENDOSCOPY DENTAL WORLD DEVICES LTD DEVICES PVT LTD

DHRUV SURGICAL INDUSTRIES PVT LTD

DIAGNOTECH SUPPORT PVT LTD

DINOCAP NEPAL PVT LTD

DISPOVAN SYRINGES & MEDICAL

DIVINE INDIA

DIVYANSH EDUCATIONAL & LABORATORY

PRODUCTS

DYNAMIC INTERNATIONAL **EASYTECH ENTERPRISES**

EIIFER SURGIMED **EOL PVT LTD**

EVEREST TRADE LINK PVT LTD EVIDENCE IMPLANTS INC

EXPLORE MEDICAL ACCESSORIES

G. SURGIWEAR LIMITED

G.R. BIOURE SURGICAL SYSTEM PR

GANESH ENGINEERING

GE HEALTHCARE

GENIST TECHNOCRACY

GENUINE BIO SYSTEM PVT LTD GLOBAL MEDICAP NEPAL PVT LTD

GLOBAL MEDILINK GWS SURGICALS LLP

H R LUZON MARKETING SERVICES

HAIDEN GROUP

HANNA INSTRUMENTS

HARSONS SURGICAL & MEDICO

HEALTH & FITNESS

HEALTH RELIABLE PRODUCT **HEALTHCARE SUPPLIERS**

HEALTHCARE TECHNOLOGIES PVT LTD

HEALTHCARE)

HI CARE GLOVES PVT. LTD.

HIMALAYAS CONTINENTAL PVT LTD HINDUSTAN SYRINGES & MEDICAL

HITA GROUP HITACHI UPS

HI-TECH CRYOBANK

HI-TECH LASER TECHNOLOGIES

HOSPITAL LINEN HOUSE

IMARK DIGITAL PVT LTD (DANPHE IMPERIAL MEDCARE PVT LTD INDIAN SURGICAL COMPANY INDIAN SURGICAL INDUSTRIES INDO SURGICALS PVT LTD

INFINITY MEDIQUIP INDIA PVT LTD

INTERNATIONAL PATHO SCIENTIFIC TRADERS

J MITRA & CO

JACKSON CARE PRODUCT

JAI SHREE SHYAM TRADING CONCERN

JAJOO SÜRGICALS PVT LTD JAMNADAS INDUSTRIES

JHS ANALYTICS

K. PATEL INTERNATIONAL KATHMANDU DIAGNOSTIC

KAY & COMPANY KAY PEE UDYOG KEHR SURGICAL(P) LTD

KHADDEVI ENTERPRISES PVT LTD

KHILUNG KALIKA SUPPLIERS & GENERAL TRADING

PVT LTD

. KOHINOOR PRODUCTS KRISHNA INTERNATIONAL KS INTERNATIONAL

LAB INFO

LABEX K.K. INTERNATIONAL

LABLINE HEALTHCARE

LABTOP INSTRUMENTS PVT LTD LAFCO INDIA SCIENTIFIC INDUSTRIES

LASERBION OPTOTECH LLP LIFE LINE MEDICAL DEVICES LIFE LINE MEDICAL SYSTEM

LIFE SCIENCES SOLUTIONS PVT LTD LOTUS BIOSCIENCE NEPAL PVT LTD

LUMBINI HEALTHCARE PVT LTD LUMBINI HEALTHCARE PVT LTD LUXFER UTTAM INDIA PVT LTD MANGLAM MEDIKITS PVT LTD

MARS DIAGNOSTICS

MARVEL MEDI REVOLUTIONS MAVORION SYSTEMS PVT LTD

MAX PHARMA

MED SOURCE OZONE BIOMEDICALS MEDEQUIP HEALTHCARE SOLUTIONS LLP

MEDEX TECHNOLOGIES PVT LTD

MEDICAD HEALTHCARE

MEDICAL ELABORATE CONCEPT PVT LTD

MEDICO HOSPITAL SOLUTION PVT LTD (MERIL)

MEDILINE EQUIPMENT SERVICE PVT LTD MEDION HEALTHCARE INDIA PVT LTD

MEDIOXY PVT LTD MEDIRAY HEALTHCARE

MEDITECH SYSTEMS NEPAL PVT LTD

MEDITEK ENGINEERS MEDTECH DEVICES

MEDTRONIX NEPAL PVT LTD

MERCK LIFESCIENCES MERON SCIENTIFIC

METREX SCIENTIFIC INSTRUMENTS PVT LTD

MICRO MEASURES & INSTRUMENTS

MIDAS TECHNOLOGIES

MINDRAY SIDAK LIFE CARE PVT LTD SINGHSA MEDICARE PVT LTD MRS ENTERPRISES NAMCO MEDITECH SNIBE CO, LTD. SOFT IMAGING & MEDICAL SOLUTIONS NANZ MEDSCIENCE PHARMA PVT LTD SOHETO NEPAL NARULA UDYOG SOORI TECHNOLOGIES PVT LTD (ZEBRA) NITIRAJ ENGINEERS LIMITED NS BIOMEDICAL EQUIPMENT SERVICES PVT LTD SPACE PLUS DESIGN LABS PVT LTD NULIFE CONSULTANTS & DISTRIBUTORS PVT LTD SPINREACT SAU **OBCI PVT LTD** S-POWER BPE OCEAN BIOMED SREE SARASWATI SURGICAL OLYMPIC PHARMACARE PVT LTD ST. MARYS RUBBERS PVT LTD OM SURGICAL CONCERN ST. STONE MEDICAL DEVICES PVT LTD OMSONS GLASSWARE PVT LTD SUDEEP INTERNATIONAL OPRL BIOSCIENCES PVT LTD SUKRAA SOFTWARE SOLUTIONS PVT LTD ORIGIN OVERSEAS CORPORATION SUNRISE SURGICAL HOUSE **ORTHO LIFE SYSTEMS** SUPER SURGMED PVT LTD OSAW INDL PRODUCTS P LTD SURGICAL UDYOG **OSB TRADELINK PVT LTD** SWAN INTERNATIONAL **OXYMED TRADELINK** SYNERGY THIRSLINGTON PARAMOUNT SURGIMED TECHNIKA INTERNATIONAL PARSA SCIENCE EMPORIUM TECHNO BIOMED TECHNO SCIENCE SERVICES PVT LTD PERFECTION ENTERPRISES PISTIS GROUP PVT LTD TEMPO INSTRUMENTS PVT LTD PIYUSH INTERNATIONAL TEMPSTAR INDIA PLUS INFRA SOLUTION TEQMINT INNOVATIONS PVT LTD PM MEDICARE THERMOFISHER SCIENTIFIC PMT HEALTHCARE PVT LTD THYMOL AUTOCLAVE INDIA PRAGATI ENGINEERS TITAN INTERNATIONAL PVT LTD TMT MED SOURCE PRECISION COATINGS PRIME HEALTHCARE PRODUCTS PVT. LTD. TROIKA INTERNATIONAL PROFESSIONAL IMAGING INC. TROIKA INTERNATIONAL PRYMAX HEALTHCARE LLP UNILAB MICROSCOPE MANUFACTURING CO. PSK PHARMA PVT LTD UNIMARK PVT LTD **PSP CORPORATION** UNIQUE ORTHO SYSTEMS PVT.LTD. QUANTUM MED PVT LTD UNIQUE SURGICAL R L HANSRAJ & CO. UNIQUE SURGICHEM TRADING R S INTERNATIONAL UNIQUE TRADERS PVT LTD RADS HEALTHCARE PVT LTD UNITED POLY ENGINEERING PVT LTD RANISH IMPEX PVT LTD UNITED SURGICAL INDUSTRIES REMI ELEKTROTECHNIK LTD **V L ENTERPRISES** RIMAL DIAGNOSTIC SUPPLIERS VARSHA FASHIONS **ROCHE HOLDING AG** VIENCEE PHARMA SCIENCE ROSSMAX SWISS GMBH VIN BIOTECH S.POWER BPE VISHWAKARMA INDUSTRIES SABAL GROUP INTERNATIONAL PVT LTD VISION OF KITCHEN LINKS PVT LTD SAI LIFE INDUSTRIES VISSCO REHABILITATION AIDS PVT LTD SAI SUMEET APPLIANCE VITRO MASTER DIAGNOSTICA/SAKURA FINETEK VNS SOLUTIONS PVT LTD SAINCE INC SAMSUNG HEALTHCARE WEB MEDITECH SANATHAN ALLIED INDUSTRIES WEB TRADING CONCERN WELFO FIBER OPTICS SENMARS HEALTHCARE SHIKHA SURGICALS WESTERN INDIA ELECTRO SALES PVT LTD

WINDMILL HEALTH TECHNOLOGIES PVT LTD

YASH CARE LIFESCIENCES

YOUNG INDIA IMPEX

ZEAL MEDICAL PVT LTD

YOGESHWAR IMPLANTS PVT LTD

ZOHRA SURGICAL ENTERPRISES

SHIV RAM MEDICAL DEVICES

SHIVAM TRADING CONCERN

SHREE SARASWATI SURGICAL

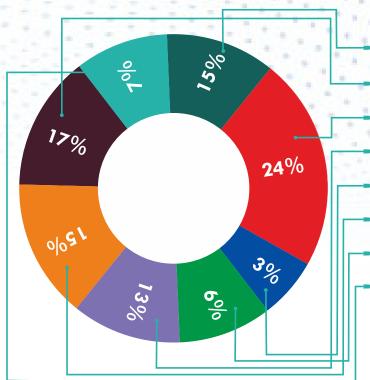
SI SURGICAL PVT LTD

SHREE BALAJI SURGICAL PVT LTD

SHREE RANI SATI TRADING CONCERN

EXHIBITOR'S FEEDBACK

OBJECTIVE OF PARTICIPATION:



Brand Image & Networking with Trade visitors

Maintain Contacts with existing Clients

Direct Sales/ Orders

Introducing New Products

Exploring Possibilities for Joint Venture

Making New Contracts

Showcase existing products/services



ACCOMPLISHMENT OF PARTICIPATION OBJECTIVE:



25% Partially Met Expectation

EXHIBITION ARRANGEMENTS:

QUALITY OF BUSINESS VISITORS:

16% Excellent

32% Very Good 38% Good

14% Average

COST EFFECTIVENESS IN PARTICIPATION:









36% Very Good 32% Good

04% Average

VISITORS

7500+ Trade Visitors from hospitals, clinics, nursing homes, medical colleges & universities, diagnostic labs, pharmaceuticals manufacturing, food manufacturing, material testing labs, education & research, trade suppliers etc.







PURPOSE OF VISIT:

- **32%** Purchase Products
- 21% Search for dealers & agents
- 11% Search for partners & projects
- **36%** Collect industry information, networking & other purposes

VISITOR'S PROFILE



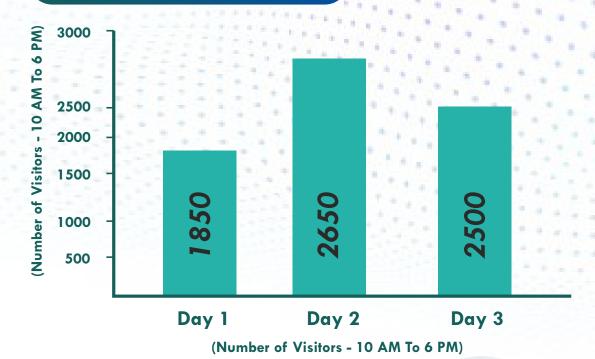
- Academicians / Deans of Medical Colleges
- Biologists, Microbiologists, Bio Medical Engineers
- CEOs / CFOs of Hospitals
- Doctors (Surgeon) / Practicing Directors
- General Managers / Executive Directors
- Government Hospitals
- Head of Purchase, Operations & Engineering
- HODs Surgery / Nursery / Radiology / Bio Medical Etc.
- Hospital Administrators / Medical Superintendent
- Hospital Managers
- Importers / Exporters & Traders
- International Agency (e.g. Who Etc.)
- Laboratory Offices & Technical Heads
- Medical Colleges
- Medical Director / Owners
- Nursing Heads & Staffs
- Pharmacists, Dispensing Chemists
- Private Clinics, Medical Centres & Nursing Homes
- Private Hospitals
- Process Engineers, Biomedical Engineers
- Government & International Agencies / Associations

VISITOR'S PROFILE



- Scientists
- Lab Managers, Technicians & Quality Control
- Assurance Managers
- R&D Officers and Executives
- Professors & Lecturers
- Chemists & Bio Chemists
- Microbiologists & Pathologists
- Lab Directors, Purchase Managers
- Analysts, Scholars
- Scientific Officers

VISITOR STATISTICS



RATING BY VISITORS:

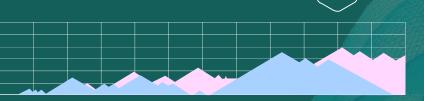


MEDIA CAMPAIGNS



facebook

NEPAL LAB EXPO **5 LAKHS** + Reach on Facebook



NEPAL MEDICAL SHOW

35 LAKHS + Reach on Facebook



EXHIBITOR'S TESTIMONIAL



We are a first-time exhibitor this year. At the expo, surprisingly better-than-ever results were yielded. We have established a partnership and appointed new dealers. The Expo acts as the "beacon" and "trendsetter" of the industry

- Mr. Arvind Aggarwal, CEO (Axiva Sichem Biotech)

The Expo reopened its offline exhibition after two years of suspension. Engaging all players in the trade industry including the government, hospitals, enterprises, universities, research institutions and consumers, this open platform granted us an opportunity for negotiation and cooperation and delivered great benefits to us all.





It was great experience with the exhibition. The Expo brings out the best opportunities. Got Good enquiries from market, continuous participation would give us lots potential market and gradually customers convert in our business partners.

- Mr. Govind Bharadwaj - Senior Manager (Export) J. Mitra & Co.

Very Good Show for our company and we are participating from last 3 years, needs to contact distributors and invite them to visit our stall which can improve quality. Good event will stay with you in the coming years

- Mr. V. Ramakrishnan - Head Export - Remi Elecktrotechnik Ltd.



Exhibition is the best platform for the new products, market development, feedback for the distributor retailers and end users. We feel proud to be a part of this exhibition. We wish you all best for your future ventures

VISITOR'S TESTIMONIAL

We have great importance to the expo. New products exhibited at the expo have impressed us, many of which are developed by Indian manufacturers. And through communication with enterprises and peers, we have broadened our horizon and anticipated deeper cooperation in the future.

BIDHYA SHRESTHA BOARD OF DIRECTOR ALKA HOSPITAL



I was impressed by the show size and numbers of companies participated in it. It was a great opportunity to Nepal healthcare & laboratory industry to witnessed many international brands at one platform.

> SHRIJAN SHARMA DIRECTOR AADHYA DIAGNOSTIC & RESEARCH CENTRE

I have been visiting Nepal Medial & Lab show from very first year. We are getting and experience new products and technology every year in the medical sector. It is really a great opportunity for us itself in the Nepal.

SANTOSH BARAL A MD ADEE REMEDIES PVT LTD The Expo saw unprecedented diversity and novelty of barrier-free facilities. After visiting booths and experiencing products thereof, it seems to me that many local distributors are taking bold moves in technology and innovation in healthcare sectors. It was fantastic experience in the show

NABIN NARAYAN MUNANKARMI PRESIDENT BIOTECHNOLOGY SOCIETY OF NEPAL

PARTICIPATING BRANDS



SUPPORTING PARTNERS

ORGANISER

CO - ORGANISER

SUPPORTING ASOCIATION

MEDIA PARTNER













SUPPORTING ASSOCIATIONS

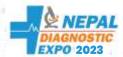






CONCURRENT SHOW









6th Int'l Exhibition on Medical, Surgical, Hospital & Diagnostic Equipment's, Products & Consumables



6th Int'l Exhibition on Laboratory, Analytical, Scientific & Life Sciences Instruments



6_{nd} Show on Healthcare Supply Chain & Infrastructure for Hospitals



BHRIKUTI MANDAP PRADARSHANI MARG, KATHMANDU - NEPAL

SEE YOU NEXT YEAR!

Scan here for Nepal Medical Show 2023 Exhibitor Registration



Scan here for Nepal Lab Expo 2023 Exhibitor Registration



SALES

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